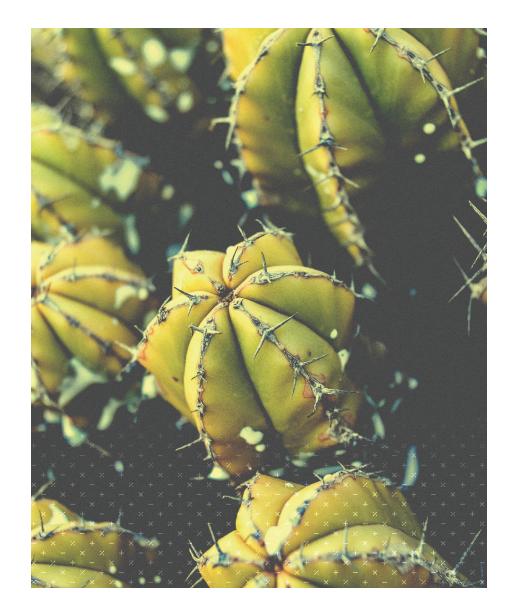




Bankers' Index

AN ANALYSIS OF ARIZONA COMMUNITY BANKS



Performance Analysis

Summary Trends of Historical Asset Group Averages: Return on Average Assets Asset Group A - \$0 to \$250 million in Total Assets Asset Group B - \$251 to \$500 million in Total Assets Year-to-Date Year-to-Date 2.00%

0.20%

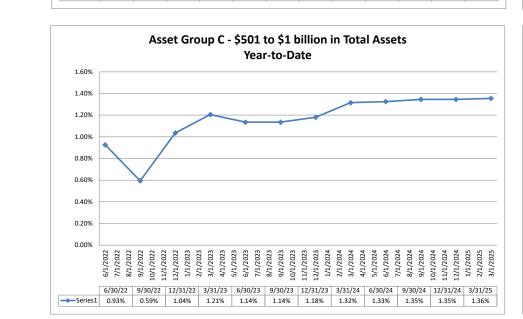
0.00%

0.51%

1/1/2025 2/1/2025 3/1/2025

11/1/2024 12/1/2024

8/1/2024 9/1/2024 10/1/2024



10/1/2022 11/1/2022 12/1/2022 1/1/2023 3/1/2023 5/1/2023 5/1/2023 5/1/2023 9/1/2023 9/1/2023 10/1/2023

12/1/2023

3/31/22 9/30/22 12/31/22 3/31/23 6/30/23 9/30/23 12/31/23 3/31/24 6/30/24 9/30/24 12/31/24 3/31/25

Series1 0.36% (1.24%) (0.79%) (12.45%) (8.15%) (7.41%) (5.72%) (3.51%) (3.26%) (2.88%) (2.80%) (1.15%)

1/1/2024 2/1/2024 3/1/2024 4/1/2024 5/1/2024 6/1/2024 7/1/2024

Source: SNL Financial

Note: Report includes only bank-level data.

Performance Analysis

0.00%

(2.00%)

(4.00%)

(6.00%)

(8.00%)

(10.00%)

(12.00%)

(14.00%)

3/1/2022

4/1/2022 5/1/2022 6/1/2022 7/1/2022

8/1/2022 9/1/2022

NA = data was not available.

NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

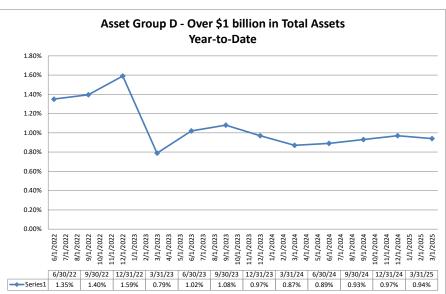
1.60% 1 40% 1.20% 1.00% 0.80% 0.60% 0 40%

6/1/2022 7/1/2022 8/1/2022 10/1/2022 11/1/2022 11/1/2023 3/1/2023 3/1/2023 5/1/2023 6/1/2023 6/1/2023 8/1/2023 8/1/2023 11/1/2023 11/1/2023

0.91%

0.80%

0.74%



1/1/2024 2/1/2024

6/30/22 9/30/22 12/31/22 3/31/23 6/30/23 9/30/23 12/31/23 3/31/24 6/30/24 9/30/24 12/31/24 3/31/25

0.81% 0.89%

4/1/2024 5/1/2024

0.97% 1.01%

6/1/2024 7/1/2024 8/1/2024

3/1/2024

9/1/2024 10/1/2024

12/1/2024 1/1/2025

2/1/2025 3/1/2025

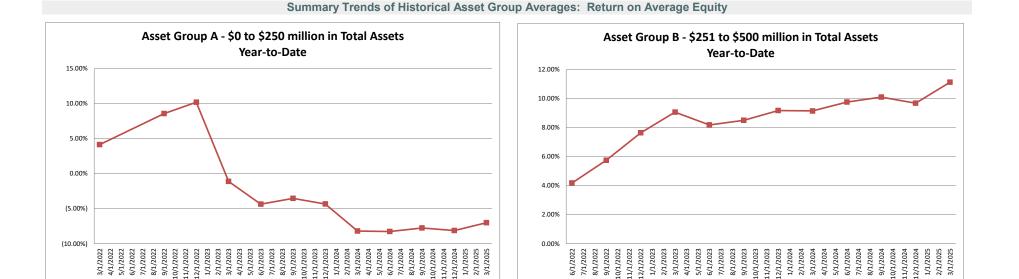
11/1/2024

1.06% 1.03% 1.38%

Performance Graph Page 2 of 15



March 31, 2025



25.00%

20.00%

15.00%

10.00%

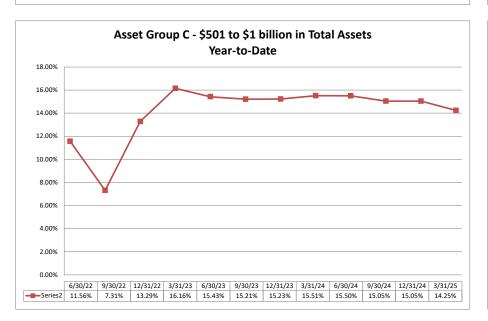
5.00%

0.00%

6/1/2022 7/1/2022 9/1/2022 10/1/2022 11/1/2022 12/1/2022 12/1/2023 3/1/2023 3/1/2023

7.65% 9.07%

8.18%



3/31/22 9/30/22 12/31/22 3/31/23 6/30/23 9/30/23 12/31/23 3/31/24 6/30/24 9/30/24 12/31/24 3/31/25

Source: SNL Financial

Note: Report includes only bank-level data.

Performance Analysis

NA = data was not available.

NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Performance Graph Page 3 of 15

12/1/2024 1/1/2025 2/1/2025 3/1/2025

9/1/2024 10/1/2024

11/1/2024

March 31, 2025

Run Date: May 12<u>, 2025</u>

9.15% 9.76% 10.10% 9.69% 11.12%

6/30/22 9/30/22 12/31/22 3/31/23 6/30/23 9/30/23 12/31/23 3/31/24 6/30/24 9/30/24 12/31/24 3/31/25

8.50% 9.17%

Asset Group D - Over \$1 billion in Total Assets

Year-to-Date

8/1/2023 9/1/2023 10/1/2023 11/1/2023

6/30/22 9/30/22 12/31/22 3/31/23 6/30/23 9/30/23 12/31/23 3/31/24 6/30/24 9/30/24 12/31/24 3/31/25

5/1/2023 6/1/2023

7/1/2023

12/1/2023 1/1/2024 2/1/2024 4/1/2024 5/1/2024 6/1/2024

7/1/2024 8/1/2024

3/1/2024

Performance Analysis				March 3 [,]	l, 2025				Rur	n Date: Ma	y 12, 2025
	As of Date			Quarter to Date					Year to Date		
Region Institution Name	Total Assets (\$000)	Net Income (Loss) (\$000)	Return on Avg Assets (%)	Return on Avg Equity (%)	Efficiency Ratio (FTE) (%)	Salary Exp/ Employees (\$000)	Net Income (Loss) (\$000)	Return on Avg Assets (%)	Return on Avg Equity (%)	Efficiency Ratio (FTE) (%)	Salary Exp/ Employees (\$000)
Asset Group A - \$0 to \$250 million in total asso	ets										
Western Alliance Trust Company	\$50,259	(\$16)	· · ·	. ,	100.30%	\$302	(\$16)	(0.13%)	. ,	100.30%	\$302
Gainey Business Bank West Valley National Bank Scottsdale Community Bank	\$54,866 \$71,319 \$82,434	(\$471) (\$345) (\$142)	(1.98%)	(15.51%)	178.11% 143.27% 117.15%	\$173 \$98 \$149	(\$471) (\$345) (\$142)	(3.56%) (1.98%) (0.77%)	(15.51%)	178.11% 143.27% 117.15%	\$173 \$98 \$149
Zenith Bank & Trust Integro Bank	\$82,434 \$116,961 \$119,569	(\$142) (\$199) (\$927)	(0.74%)	(3.69%)	106.11% 169.75%	\$149 \$222 \$161	(\$142) (\$199) (\$927)	(0.74%) (3.39%)	(3.69%)	106.11% 169.75%	\$149 \$222 \$161
Mission Bank Gateway Commercial Bank	\$193,770 \$214,310	\$87 \$594	0.19% 1.15%	3.15%	91.94% 52.52%	\$89 \$130	\$87 \$594	0.19% 1.15%	3.15%	91.94%	\$89 \$130
Average of Asset Group A	\$112,936	(\$177)	(1.15%)	(7.00%)	119.89%	\$166	(\$177)	(1.15%)	(7.00%)	119.89%	\$166
Asset Group B - \$251 to \$500 million in total as	ssets										
Goldwater Bank, National Association	\$467,698	\$1,569	1.38%	11.12%	62.37%	\$122	\$1,569	1.38%	11.12%	62.37%	\$122
Average of Asset Group B	\$467,698	\$1,569	1.38%	11.12%	62.37%	\$122	\$1,569	1.38%	11.12%	62.37%	\$122
Asset Group C - \$501 million to \$1 billion in to	tal assets										
1st Bank Yuma BNC National Bank	\$619,270 \$965,171	\$2,879 \$2,042	1.86% 0.85%		53.06% 70.80%	\$118 \$114	\$2,879 \$2,042	1.86% 0.85%			\$118 \$114
Average of Asset Group C	\$792,221	2,460.50	1.36%	14.25%	61.93%	\$116	\$2,461	1.36%	14.25%	61.93%	\$116
Asset Group D - Over \$1 billion in total assets											
Western Alliance Bank	\$82,943,883	\$195,149	0.94%	11.15%	64.07%	\$196	\$195,149	0.94%	11.15%	64.07%	\$196
Average of Asset Group D	\$82,943,883	195,149	0.94%	11.15%	64.07%	\$196	\$195,149	0.94%	11.15%	64.07%	\$196

Source: SNL Financial

Note: Report includes only bank-level data.

NA = data was not available.

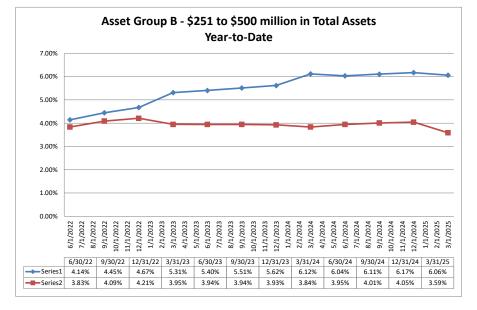
Balance Sheet & Net Interest Margin

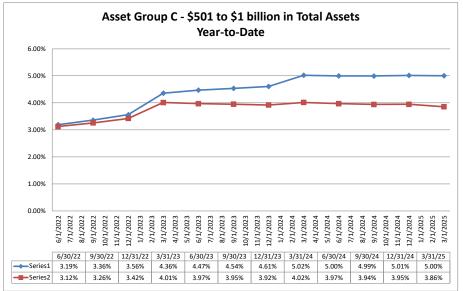
Balance Sheet & Net Interest Margin

March 31, 2025

Summary Trends of Historical Asset Group Averages: Yield on Earning Assets & Net Interest Margin (FTE)

Asset Group A - \$0 to \$250 million in Total Assets Year-to-Date 6.00% 5.00% 4.00% 3.00% 2.00% 1.00% 0.00% 3/1/2025 7/1/2022 8/1/2022 2/1/2025 /2022 /2022 9/1/2022 9/1/2023 /2022 5/1/2022 11/1/2022 /2022 1/1/2023 2023 5/1/2023 2023 11/1/2023 1/1/2024 2/1/2024 3/1/2024 4/1/2024 12/1/2024 1/1/2025 0/1/202 7/1/202 0/1/202 2/1/202 202 10/1/202 11/1/202 4 8/1 8/1 6/1 3/31/22 9/30/22 12/31/22 3/31/23 6/30/23 9/30/23 12/31/23 3/31/24 6/30/24 9/30/24 12/31/24 3/31/25 3.31% 3.48% 4.33% 4.44% 4.55% 4.96% 5.43% 5.57% 5.68% 5.67% 5.61% 3.09% 3.19% 3.74% 3.69% 3.76% 4.07% 3.73% 3.82% 3.90% 3.90% 3.75%

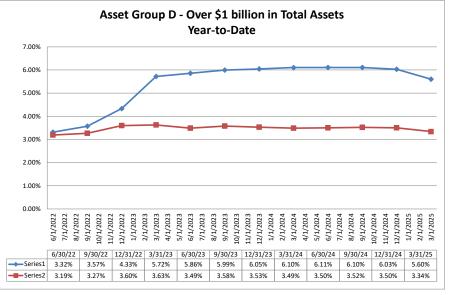




Source: SNL Financial

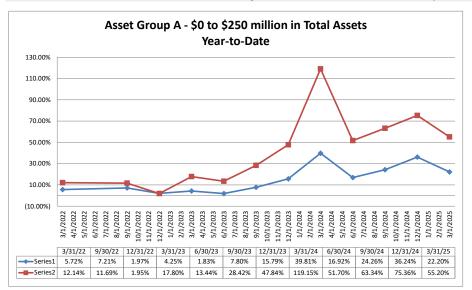
Note: Report includes only bank-level data.

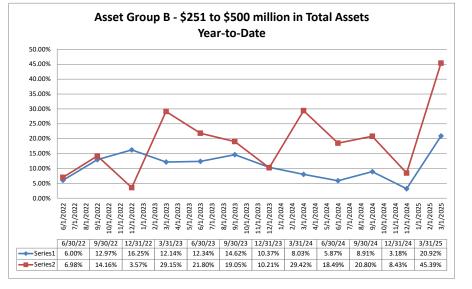
NA = data was not available.

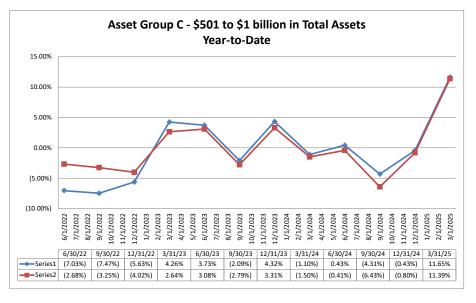


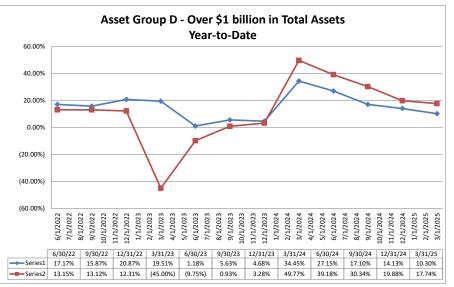
Balance Sheet & Net Interest Margin

March 31, 2025









Summary Trends of Historical Asset Group Averages: Asset Growth Rate & Deposit Growth Rate

Source: SNL Financial

Note: Report includes only bank-level data.

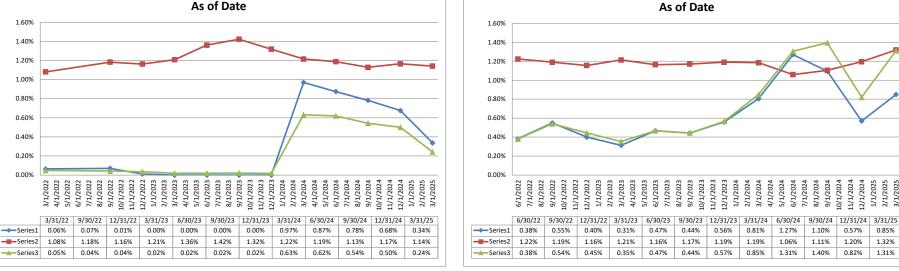
NA = data was not available.

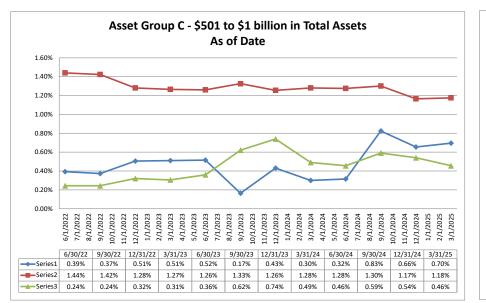
Balance Sheet & Net Interest Mar	gin			Mar	ch 31, 202	25				Rur	n Date: Ma	y 12, 2025	
			As of Da	ite			Year to Date						
Region Institution Name	Total Assets (\$000)	Total Lns & Leases (\$000)	Total Deposits (\$000)	Loans/Deposits (%)	Liquidity Ratio (%)	Assets/Employees (\$000)	Yield on Earning Assets (%)	Cost of Interest Bearing Liab (%)	Cost of Funds (%)	Net Interest Margin (FTE) (%)	Asset Growth Rate (%)	Deposit Growth Rate (%)	
Asset Group A - \$0 to \$250 million in tota	al assets												
Western Alliance Trust Company	\$50,259	\$0	\$0	NA	NM	\$1,733	3.98%	NA	NA	3.98%	(67.87%)	NA	
Gainey Business Bank	\$54,866	\$51,690	\$38,941	132.74%	4.77%	\$3,429	7.26%	3.50%	3.26%	4.48%	21.60%	16.92%	
West Valley National Bank	\$71,319	\$55,883	\$61,929	90.24%	14.86%	, - ,	5.60%	2.71%	1.28%		15.80%	42.43%	
Scottsdale Community Bank	\$82,434	\$60,193	\$65,855	91.40%	31.03%		6.16%	3.90%	3.51%		36.68%	75.14%	
Zenith Bank & Trust	\$116,961	\$40,590	\$93,718	43.31%	78.32%		5.09%	3.26%	2.41%		109.42%	147.77%	
Integro Bank	\$119,569	\$92,426	\$93,418	98.94%	18.92%		7.60%	4.15%	3.52%		27.90%	46.89% 24.19%	
Mission Bank Gateway Commercial Bank	\$193,770 \$214,310	\$76,250 \$136,860	\$181,275 \$183,250	42.06% 74.68%	60.69% 31.83%		3.85% 5.35%	1.62% 2.82%	0.97% 1.94%		23.39% 10.71%	33.09%	
Average of Asset Group A	\$112,936	\$64,237	\$89,798	81.91%	34.35%	\$5,921	5.61%	3.14%	2.41%	3.75%	22.20%	55.20%	
Asset Group B - \$251 to \$500 million in to	otal assets												
Goldwater Bank, National Association	\$467,698	\$393,220	\$342,607	114.77%	13.25%	\$8,352	6.06%	3.79%	2.84%	3.59%	20.92%	45.39%	
Average of Asset Group B	\$543,484	\$354,996	\$450,422	114.77%	13.25%	\$8,352	6.06%	3.79%	2.84%	3.59%	20.92%	45.39%	
Asset Group C - \$501 million to \$1 billion	in total assets												
1st Bank Yuma	\$619,270	\$316,772	\$558,237	56.75%	43.74%	\$7,461	4.86%	1.40%	0.66%	4.26%	23.34%	24.13%	
BNC National Bank	\$965,171	\$699,266	\$855,762	81.71%	23.06%	, , -	5.14%	2.30%	1.85%		(0.05%)	(1.35%)	
Average of Asset Group C	\$792,221	\$508,019	\$707,000	69.23%	33.40%	\$7,359	5.00%	1.85%	1.26%	3.86%	11.65%	11.39%	
Asset Group D - Over \$1 billion in total as	ssets												
Western Alliance Bank	\$82,943,883	\$58,377,498	\$69,721,272	83.73%	19.06%	\$22,957	5.60%	3.32%	2.42%	3.34%	10.30%	17.74%	
Average of Asset Group D	\$82,943,883	\$58,377,498	\$69,721,272	83.73%	19.06%	\$22,957	5.60%	3.32%	2.42%	3.34%	10.30%	17.74%	

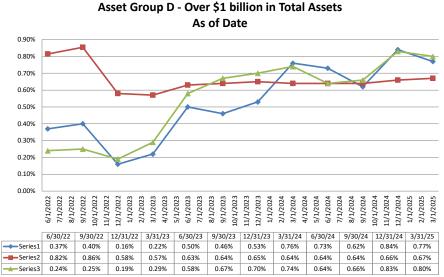
Note: Report includes only bank-level data.

NA = data was not available.

Asset Quality







Asset Group B - \$251 to \$500 million in Total Assets

Summary Trends of Historical Asset Group Averages: Non accruals/Loans, Reserves/Loans & NPAs/Total Assets

Asset Group A - \$0 to \$250 million in Total Assets As of Date

Asset Quality

March 31, 2025

Source: SNL Financial

Note: Report includes only bank-level data.

NA = data was not available.

NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

2/1/2025

3/1/2025

Asset Quality

March 31, 2025

Run Date: May 12, 2025

	As of Date							
Region Institution Name	Total Assets (\$000)	Tot Loans & Leases Nonaccrual (\$000)	Nonaccrual Loans/Total Loans (%)	Reserves/Loans (%)	Reserves/ NPLs (%)	NPA+ Loans 90PD / Tang Equity + LLRs (%) Texas Ratio	NPAs/Total Assets (%)	
Asset Group A - \$0 to \$250 million in total assets								
Western Alliance Trust Company Gainey Business Bank West Valley National Bank	\$50,259 \$54,866 \$71,319	\$0 \$0 \$868	NA 0.00% 1.55%	NA 1.61% 1.39%	NA NA 89.29%	0.00% 9.10%	0.00% 0.00% 1.22%	
Scottsdale Community Bank	\$82,434	\$0	0.00%	1.14%	NA		0.00%	
Zenith Bank & Trust Integro Bank	\$116,961 \$119,569	\$0 \$747	0.00% 0.81%	0.81% 0.87%	NA 107.90%		0.009	
Mission Bank	\$193,770	\$747 \$0	0.00%	1.10%	421.11%		0.02	
Gateway Commercial Bank	\$214,310	\$0	0.00%	1.07%	NA		0.009	
Average of Asset Group A	\$112,936	\$202	0.34%	1.14%	206.10%	1.97%	0.24	
Asset Group B - \$251 to \$500 million in total assets Goldwater Bank, National Association	\$467.698	\$3.330	0.85%	1.32%	155.47%	12.07%		
	•••••					12.07%	1.319	
Average of Asset Group B	\$467,698	\$3,330	0.85%	1.32%	155.47%		1.319	
Average of Asset Group B Asset Group C - \$501 million to \$1 billion in total assets	\$467,698	\$3,330		1.32%				
	\$467,698			1.32%		12.07%	1.31	
Asset Group C - \$501 million to \$1 billion in total assets		\$3,330 \$1,534 \$6,383	0.85%		155.47%	2.64%	0.25	
Asset Group C - \$501 million to \$1 billion in total assets 1st Bank Yuma	\$619,270	\$1,534	0.85%	1.02%	155.47%	12.07% 2.64% 6.34%	1.31 ¹ 0.25 ¹ 0.66 ¹	
Asset Group C - \$501 million to \$1 billion in total assets 1st Bank Yuma BNC National Bank	\$619,270 \$965,171	\$1,534 \$6,383	0.85% 0.48% 0.91%	1.02% 1.33%	155.47% 210.10% 145.87%	12.07% 2.64% 6.34%	1.31 ⁰ 0.25 ⁶ 0.66 ⁰	
Asset Group C - \$501 million to \$1 billion in total assets 1st Bank Yuma BNC National Bank Average of Asset Group C	\$619,270 \$965,171	\$1,534 \$6,383	0.85% 0.48% 0.91%	1.02% 1.33%	155.47% 210.10% 145.87%	12.07% 2.64% 6.34% 4.49%		

Source: SNL Financial

Note: Report includes only bank-level data.

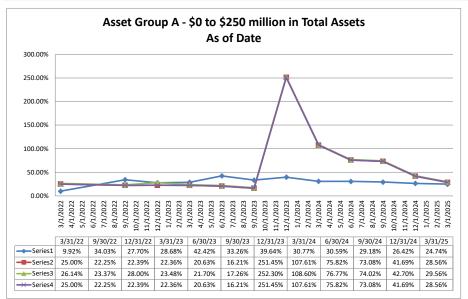
NA = data was not available.

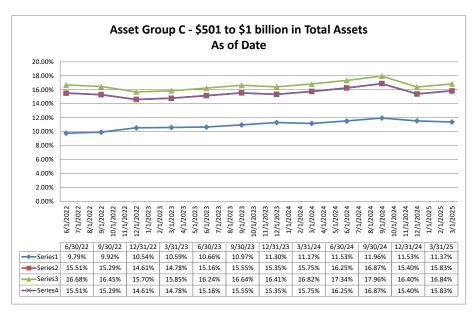
Capital Adequacy

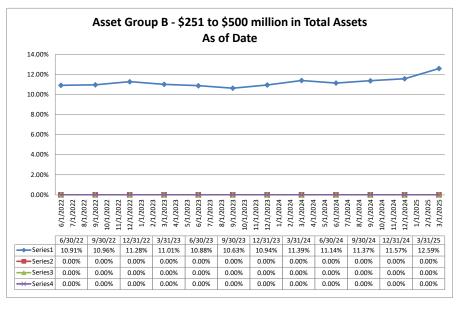
March 31, 2025

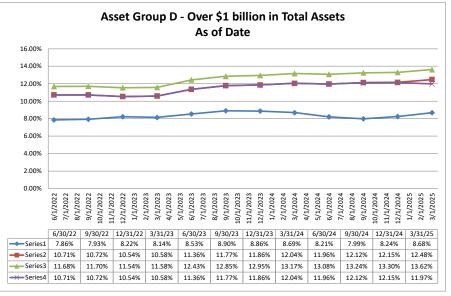
Run Date: May 12, 2025

Summary Trends of Historical Asset Group Averages: Leverage Ratio, Tier 1 Risk Based Ratio, Risk Based Capital Ratio & Common Equity Tier 1 Risk Based Ratio









Source: SNL Financial

Capital Adequacy

Note: Report includes only bank-level data.

NA = data was not available.

Capital Adequacy

March 31, 2025

Run Date: May 12, 2025

				As of Da	te	-		-
Region Institution Name	Total Assets (\$000)	Total Equity Capital (\$000)	Tier 1 Capital (\$000)	Common Equity Tier 1 Capital (\$000)	Leverage Ratio (%)	Tier 1 Risk Based Ratio (%)	Risk Based Capital Ratio (%)	Common Equity Tier 1 Risk Based Ratio (%)
Asset Group A - \$0 to \$250 million in total assets								
Western Alliance Trust Company Gainey Business Bank West Valley National Bank Scottsdale Community Bank Zenith Bank & Trust Integro Bank	\$50,259 \$54,866 \$71,319 \$82,434 \$116,961 \$119,569	\$48,402 \$8,689 \$8,763 \$13,092 \$21,443 \$14,326	\$48,364 \$8,689 \$8,981 \$13,359 \$21,450 \$14,070	\$48,364 \$8,689 \$8,981 \$13,359 \$21,450 \$14,070	95.91% 16.42% 12.89% 18.06% 19.90% 12.88%	NA 15.23% NA 53.66%	NA 16.48% NA 54.52%	NA 15.23% NA
Mission Bank Gateway Commercial Bank	\$193,770 \$214,310	\$11,218 \$22,628	\$16,649 \$26,968	\$16,649 \$26,968	8.87% 13.00%	16.78% NA		
Average of Asset Group A	\$112,936	\$18,570	\$19,816	\$19,816	24.74%	28.56%	29.56%	28.56%
Asset Group B - \$251 to \$500 million in total assets Goldwater Bank, National Association	\$467,698	\$57,194	\$57,224	\$53,643	12.59%	NA	NA	NA
Average of Asset Group B	\$467,698	\$57,194	\$57,224	\$53,643	12.59%	0.00%	0.00%	0.00%
Asset Group C - \$501 million to \$1 billion in total assets								
1st Bank Yuma BNC National Bank	\$619,270 \$965,171	\$57,778 \$105,074	\$67,903 \$112,119	\$67,903 \$112,119	11.00% 11.74%	18.10% 13.56%		
Average of Asset Group C	\$792,221	\$81,426	\$90,011	\$90,011	11.37%	15.83%	16.84%	15.83%
Asset Group D - Over \$1 billion in total assets								
Western Alliance Bank	\$82,943,883	\$7,095,773	\$7,190,344	\$6,897,213	8.68%	12.48%	13.62%	11.97%
Average of Asset Group D	\$82,943,883	\$7,095,773	\$7,190,344	\$6,897,213	8.68%	12.48%	13.62%	11.97%

Source: SNL Financial

Note: Report includes only bank-level data.

NA = data was not available.

Definitions



Total assets	All assets owned by the company as of the date indicated, as carried on the balance sheet and defined under the indicated accounting principles.
Net income	Net income after taxes, minority interest, and extraordinary and other after-tax items. Noncontrolling interest may be included, per relevant accounting standards. FASB Accounting Standards Codification® (ASC) Section 810-10-65, which includes noncontrolling interests for fiscal years starting after December 15, 2008, for example.
Return on average assets (%)	Return on average assets; net income as a percent of average assets.
Return on average equity (%)	Return on average equity; net income as a percent of average equity.
Efficiency ratio (FTE) (%)	Noninterest expense before foreclosed property expense, amortization of intangibles, and goodwill impairments as a percent of net interest income (fully taxable equivalent, if available) and noninterest revenues, excluding only gains from securities transactions and nonrecurring items.
Salary expense ÷ employees	Salary and benefits expense divided by number of full-time equivalent employees at end of period.
Total loans and leases	The total of loans and lease financing receivables, net of unearned income. Includes loans secured by real estate; loans to depository institutions; loans to finance agricultural production and other loans to farmers; commercial and industrial loans; acceptances of other banks (both US and foreign); loans to individuals for household, family, and other personal expenditures; loans to foreign governments and official institutions; obligations of states and political subdivisions in the United States; other loans (for purchasing or carrying securities, for example, and not including consumer loans); lease financing receivables (net of unearned income); and less any unearned income on loans reflected in items above.
Total deposits	Amounts in customers' banking deposits; any accounts subject to federal banking deposit insurance, including any portions in jumbo deposits that aren't insured but subject to the FDIC deposit regulations.
Liquidity ratio (%)	Liquid assets (cash and balance due to deposit institution plus securities plus federal funding and repurchasing plus trading accounts minus pledged securities divided by total liabilities.
Total assets ÷ employees	Total assets divided by number of full-time equivalent employees at end of period.
Loans ÷ deposits (%)	Loans held for investment, before reserves, as a percent of total insured deposits.
Yield on earning assets (%)	Return earned on interest-earning assets, expressed as a percent. Total interest and dividend income divided by average earning assets.
Cost of interest-bearing liability (%)	Interest incurred on liabilities as a percent of average interest- bearing liabilities. Total interest expense divided by average interest-bearing liabilities.

Cost of funds (%)	Interest incurred on liabilities as a percent of average non- interest-bearing deposits and interest-bearing liabilities.
Net interest margin (FTE) (%)	Net interest income, on a fully taxable-equivalent basis if available, as a percent of average earning assets.
Asset growth rate (%)	Growth in total assets. Annualized is equal to (current period total assets minus previous period total assets) divided by previous period total assets.
Deposit growth rate (%)	Growth in deposits. Annualized is equal to ((current period deposits minus previous period deposits) times (domestic and foreign office)) divided by previous period deposits.
Total loans and leases nonaccrual	Amount of loans and finance leases, gross of reserves, on which interest is no longer accruing.
Nonaccrual Ioans ÷ total Ioans (%)	Nonaccrual loans, net of guaranteed loans, as a percent of total gross loans.
Reserves ÷ loans (%)	Reserves for loan losses as a percent of loans before reserves.
Reserves ÷ nonperforming loans (%)	Loan loss reserves as a percent of nonperforming loans.
Nonperforming assets / total assets (%)	Nonperforming assets (nonperforming loans and leases, renegotiated loans and leases, and real estate owned) as a percent of assets.
Nonperforming assets + loans 90PD ÷ tangible equity + loan loss reserves (%)	Nonperforming assets plus loans 90 days or more past due divided by tangible common equity and reserves. This is also known as the common version of the Texas ratio.
Total equity capital	Equity as defined under the indicated accounting principles. Includes par value, paid in capital, retained earnings, and other adjustments to equity. Minority interest may be included, per relevant accounting standards. ASC Section 810-10-65, which includes minority interest for fiscal years starting after December 15, 2008, for example.
Tier 1 capital	For Office of Thrift Supervision (OTS)-regulated institutions, it represents the amount of core capital as defined under the latest OTS guidelines at period-end. For FDIC-regulated institutions it represents the amount of Tier 1 capital as defined by the latest regulatory agency guidelines.
Leverage ratio (%)	Tier 1 leverage ratio according to regulatory capital guidelines. Usually defined as Tier 1 capital as a percent of tangible assets.
Tier 1 risk-based ratio (%)	Tier 1 capital as a percent of total risk-adjusted assets.
Risk-Based Capital Ratio (%)	The regulatory risk-based capital ratio as defined under the latest OTS or FDIC guidelines at period-end. This ratio is usually equal to total risk-based capital divided by total risk-adjusted assets.
Common Equity Tier Risk Based Ratio (%)	Tier 1 common capital as a percent of risk-weighted assets.